

TRUZO LTD - Competitor Benchmarking Assessment @ 30 August 2024

A benchmark assessment has been performed below which outlines the services and related fees which Truzo offers, comparing those to competitors offering the same service.

The assessment below reflects the lowest pricing highlighted in Bold.

Overall, Truzo has provided our customers with competitive pricing, as our price range is one of the lowest in the market, without compromising on quality of service.

Whilst some of our some of our competitors have no regulatory approvals, Truzo is FCA & FSCA approved and this sometimes leads to additional compliance related regulatory requirements that result in a higher fee compared to a competitor without a regulatory approval and associated compliance obligation.

SERVICES	TRUZO	ESCROW.COM	SHIELDPAY	TAZAPAY	TRADESAFE
Payment and Receipt Transaction Service Fees (VAT incl)					
SWIFT payment fee	£9,95	£10,00	No pricing provided on website	\$5-\$35	Service not offered
SWIFT receipt fee	£9,95	No pricing provided on website	No pricing provided on website	No pricing provided on website	Service not offered
Truzo Escrow Transaction Fees (VAT incl) - ZAR - Transaction Amount					
		No pricing provided on website	No pricing provided on website	No pricing provided on website	
Minimum	R49.00				1,15%
R5k – R100k	0.90%				1,00%
R100k – R500k	0.80%				0,85%
R500k – R1mn	0.60%				0,65%
R1mn – R5mn	0.40%				0,45%
R5mn – R10mn	0.31%				0,35%
R10mn and more	0.22%				0,25%
Truzo Escrow Transaction Fees (VAT excl) - GBP - Transaction Amount					
			No pricing provided on website	No pricing provided on website	Service not offered
Minimum	£15.00	2,60%			
£65 - £1k	2,40%	2,60%			
£1k - £5k	1,90%	2,60%			
£5k - £50k	1,40%	2,40%			
£50k - £200k	0,90%	1,90%			
£201k - £500k	0,90%	1,50%			
£501k - £1mn	0,90%	1,20%			
£1mn-£3mn	0,85%	1,00%			
£3mn-£5mn	0,85%	0,95%			
£5mn-£10mn	0,85%	0,90%			
£10mn and more	0,85%	0,70%			
Truzo Escrow Transaction Fees (VAT excl) - EUR - Transaction Amount					
			No pricing provided on website	No pricing provided on website	Service not offered
Minimum	€10.00	2,60%			
€300 - €5k	3.1%	2,60%			
€5k - €10k	3.0%	2,40%			
€10k - €25k	€155 + 0.90% over €5000	2,40%			
€25k - €50k	€155 + 0.80% over €5000	2,40%			
€50k - €100k	€155 + 0.80% over €5000	1,90%			
€100k - €200k	0,8%	1,90%			
€200k - €500k	0,8%	1,50%			
€500k - €1mn	0,8%	1,20%			
€1mn - €3mn	0,8%	1,00%			
€3mn - €5mn	0,8%	0,95%			
€5mn - €10mn	0,8%	0,90%			
€10mn and more	0,8%	0,70%			
Truzo Escrow Transaction Fees (VAT excl) - USD - Transaction Amount					
			No pricing provided on website	No pricing provided on website	Service not offered
Minimum	\$10.00	2,60%			
\$300 - \$5k	3.1%	2,60%			
\$5k - \$10k	3.0%	2,40%			
\$10k - \$25k	\$155 + 0.90% over \$5000	2,40%			
\$25k - \$100k	\$155 + 0.80% over \$5000	2,50%			
\$50k - \$100k	\$155 + 0.80% over \$5000	1,90%			
\$100k - \$200k	0,80%	1,90%			
\$200k - \$500k	0,80%	1,50%			
\$500k - \$1mn	0,80%	1,20%			
\$1mn - \$3mn	0,80%	1,00%			
\$3mn - \$5mn	0,80%	0,95%			
\$5mn - \$10mn	0,80%	0,90%			
\$10mn and more	0,80%	0,70%			
Currency Conversion Fees (VAT excl)					
		Service not offered	No pricing provided on website	No pricing provided on website	Service not offered
£0k - £3mn	0,85%				
£301k - £9mn	0,75%				
£9mn and above	0,65%				
Payment Method Fees (Specific to Escrow related transactions) (VAT Incl) - ZAR Transactions					
Manual EFT	0,65%	No pricing provided on website	No pricing provided on website	0.8%-2.5%	0,75%
Wallet	No charge	No pricing provided on website	No pricing provided on website	No pricing provided on website	Service not offered
Pay by Card (R100k limit)	2,50%	No pricing provided on website	No pricing provided on website	0.8%-2.5%	2,50%
Instant EFT (R100k limit)	2,50%	No pricing provided on website	No pricing provided on website	0.8%-2.5%	1,50%
SERVICES					
	TRUZO	ESCROW.COM	SHIELDPAY	TAZAPAY	TRADESAFE
Payment Method Fees (Specific to Escrow related transactions) (VAT Excl) - GBP Transactions					
Manual EFT	£15,00	No pricing provided on website	No pricing provided on website	0.8%-2.5%	Service not offered
Wallet	No charge	No pricing provided on website	No pricing provided on website	No pricing provided on website	Service not offered
Payment Method Fees (Specific to Escrow related transactions) (VAT Excl) - USD Transactions					
Manual EFT	\$25.00	No pricing provided on website	No pricing provided on website	0.8%-2.5%	Service not offered
Wallet	No charge	No pricing provided on website	No pricing provided on website	No pricing provided on website	Service not offered
Payment Method Fees (Specific to Escrow related transactions) (VAT Excl) - EUR Transactions					
Manual EFT	€25.00	No pricing provided on website	No pricing provided on website	0.8%-2.5%	Service not offered
Wallet	No charge	No pricing provided on website	No pricing provided on website	No pricing provided on website	Service not offered